

1.41 GEL/US\$ September 2008 period end
1.47 GEL/US\$ 9 month 2008 average
1.41 GEL/US\$ Q3 2008 average
1.66 GEL/US\$ September 2007 period end
1.69 GEL/US\$ September 2007 average
1.66 GEL/US\$ Q3 2007 average

JSC BANK OF GEORGIA ANNOUNCES CONSOLIDATED Q3 2008 & YEAR-TO-DATE 2008 RESULTS

| Millions, unless otherwise noted | Q3 2008 | | Growth y-o-y ² |
|--|---------------|---------------|---------------------------|
| Bank of Georgia (Consolidated, Unaudited, IFRS-based¹) | US\$ | GEL | |
| Total Operating Income (Revenue)³ | 61.1 | 85.9 | 53% |
| Recurring Operating Costs | 35.3 | 49.6 | 71% |
| Normalised Net Operating Income⁴ | 25.8 | 36.3 | 34% |
| Net Provision Expenses | 73.4 | 103.2 | 3259% |
| Net Income/(Loss) | (42.0) | (59.0) | NMF |

| Millions, unless otherwise noted | 9 Months 2008 | | Growth y-o-y ² |
|--|---------------|--------------|---------------------------|
| Bank of Georgia (Consolidated, Unaudited, IFRS-based) | US\$ | GEL | |
| Total Operating Income (Revenue)³ | 180.0 | 252.9 | 69% |
| Recurring Operating Costs | 101.8 | 143.0 | 81% |
| Normalised Net Operating Income⁴ | 78.3 | 110.0 | 56% |
| Net Provision Expenses | 83.9 | 117.8 | 1396% |
| Net Income/(Loss) | 0.9 | 1.3 | NMF |
| Total Assets | 2,245 | 3,154 | 31% |
| Net Loans | 1,374 | 1,931 | 51% |
| Total Deposits | 943 | 1,325 | 17% |
| Tier 1 Capital Adequacy Ratio (BIS)⁵ | | 24.7% | 7% |
| Total Capital Adequacy Ratio (BIS)⁶ | | 25.3% | 8% |
| Tier 1 Capital Adequacy Ratio (NBG) | | 18.2% | 30% |
| Total Capital Adequacy Ratio (NBG) | | 15.5% | -9% |

¹ Except Provisions. Provisions represent management estimates.

² Compared to the same period in 2007; growth calculations based on GEL values.

³ Revenue includes Net Interest Income and Net Non-Interest Income.

⁴ Normalised for Net Non-Recurring Costs.

⁵ BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I.

⁶ BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I.

About Bank of Georgia

Bank of Georgia, the leading universal Georgian bank with operations in Georgia, Ukraine and Belarus, is the largest bank by assets, loans, deposits and equity in Georgia, with 33% market share by total assets (all data according to the NBG as of 30 September, 2008). The bank has 149 branches and over 904,000 retail and more than 133,000 corporate current accounts. The bank offers a full range of retail banking and corporate and investment banking services to its customers across Georgia. The bank also provides corporate and retail insurance products through its wholly-owned subsidiary, Aldagi BCI, as well as asset & wealth management services.

Bank of Georgia has, as of the date hereof, the following credit ratings:

| | |
|-------------------|------------------------------|
| Standard & Poor's | 'B/B' |
| FitchRatings | 'B/B' |
| Moody's | 'B3/NP' (FC) & 'Ba1/NP' (LC) |

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The financial information as of Q2 2008, Q3 2008, nine months 2008, Q3 2007 and nine months 2007 contained in this news report is unaudited and reflects the best estimates of management. The bank's actual results may differ significantly from the amounts reflected herein as a result of various factors.

Bank of Georgia (LSE: BGEO, GSE: GEB) (the “Bank”), Georgia’s leading universal bank, announced today its Q3 2008 and YTD 2008 consolidated results (IFRS-based, derived from management accounts), reporting a Q3 2008 Net Loss of GEL 59.0 million. The Net Loss is mainly due to the extraordinary increase in Net Provision Expense (GEL 103.2 million for the quarter) related to the military conflict between Georgia and Russia in August 2008 (the “Conflict”). Consolidated Net Income for nine months of 2008 amounted to GEL 1.3 million. Net Provision Expense for the quarter has been calculated based on management’s estimates, which, management believes, are conservative and should cover any potential loss in the loan portfolio.

Q3 2008 Summary

In Q3 2008 the Bank’s Total Operating Income (Revenue) increased by 52.9% y-o-y (q-o-q⁷) to GEL 85.9 million. Net Interest Income grew by 75.9% y-o-y (up 5.4% q-o-q) to GEL 58.9 million and Net Non-Interest Income amounted to GEL 27.1 million up 19.1% y-o-y (down 10.1% q-o-q). Increased interest rates on banking products and growing share of higher-yielding retail loans in the Bank’s loan portfolio continued to drive Interest Income growth during the quarter. The Net Interest Margin increased to 9.8% in Q3 2008 from 9.1% in Q2 2008, 8.9% in Q1 2008 and 7.6% in Q3 2007, reflecting the growth of Net Interest Income and the decrease of interest expense resulting from the deposit outflow during the quarter and the repayment of US\$55 million first tranche of the Bank’s US\$123.5 million syndicated loan received in August 2007.

The decrease of Net Income from Documentary Operations (GEL 1.7 million, down 9.8% q-o-q and down by 6.9% y-o-y) and of Net Foreign Currency Related Income (GEL 9.4 million, down by 9.3% q-o-q, and up 51.4% y-o-y), was a result of the decrease of foreign exchange trading volumes during September, in the aftermath of the Conflict, and low foreign exchange (GEL/USD) volatility during the quarter. Net Fee and Commission Income grew by 7.7% q-o-q during the quarter (up 58.5% y-o-y) and reached GEL 10.9 million.

Net Other Non-Interest Income amounted to GEL 5.0 million during Q3 2008, down 34.7% q-o-q and down 35.7% y-o-y and was largely a reflection of disrupted capital markets affecting the operations of Galt & Taggart Securities (“GTS”), the Bank’s brokerage subsidiary. The 34.7% decline in Net Other Non-Interest Income was the main contributor to the 10.1% q-o-q decrease in Net Non-Interest Income for the quarter, which amounted to GEL 27.1 million, up 19.1% y-o-y.

Consolidated Recurring Operating Costs for the quarter grew by 1.6% q-o-q (up 70.5% y-o-y) to GEL 49.6 million, resulting in Net Normalized Operating Income (“NNOI”) of GEL 36.3 million, a 34.1% increase y-o-y (down 2.1% q-o-q).

The Bank’s Net Non-Recurring Cost of GEL 2.6 million in Q3 2008 (25.9% y-o-y), was largely due to the unplanned costs associated with the Conflict.

YTD 2008 Summary

In nine months of 2008 the Bank’s Total Operating Income (Revenue) increased by 69.3% y-o-y to GEL 252.9 million, driven by an 81.9% increase y-o-y in Net Interest Income and a 50.0% increase y-o-y in Net Non-Interest Income. Total Recurring Operating Costs increased by 81.0% y-o-y to GEL 143.0 million. NNOI grew 56.2% y-o-y to GEL 110.0 million. The Bank reported Net Profit of GEL 1.3 million for nine months of 2008 due to the Conflict-related increase in Net Provision Expense to GEL 103.2 million in Q3 2008.

On 30 September 2008 the Bank’s consolidated Total Assets amounted to GEL 3.2 billion (up 31.2% y-o-y, up 6.8% year-to-date and down 7.2% in Q3 2008 as compared with Q2 2008 or q-o-q). Gross Loans stood at GEL 2,060 million (up 58.1% y-o-y, up 20% year-to-date and down 2.2% q-o-q). Corporate Gross Loans to Clients in Georgia stood at GEL 795.8 million (up 11.2% y-o-y, down 1.4% year-to-date and down 9.6% q-o-q). Retail Gross Loans to Clients in Georgia reached GEL 930.9 million (up 74.4% y-o-y, up 44.5% year-to-date and up 1.0% q-o-q). Wealth Management Gross Loans to Clients in Georgia amounted to GEL 45.2 million (up 31.6% y-o-y, up 2.2% year-to-date and up 6.0% q-o-q). UBDP accounted for 10.7% and

⁷ q-o-q compares Q3 2008 results with Q2 2008 results

12.5% of the Bank's Total Assets and Total Gross Loans, respectively. BNB accounted for 2.1% and 1.7% of the Bank's Total Assets and Total Gross Loans, respectively.

As of 30 September 2008 the Bank's consolidated Total Liabilities stood at GEL 2.4 billion (up 24.6% y-o-y, down 2.5% year-to-date and down 7.7% q-o-q). Against the background of intensifying competition for deposits in Georgia and 11.7% appreciation of Georgian Lari against the US dollar during nine months of 2008. Client Deposits in Georgia amounted to GEL 972.6 million (down 7.9% y-o-y and down 16.6% q-o-q). Bank of Georgia's Consolidated Client Deposits stood at GEL 1,202 million (up 12.9% y-o-y, down 11.3% year-to-date and down 13.9% q-o-q).

As of 30 September 2008 Bank of Georgia on standalone basis held market share of 32.9%, 32.6% and 27.8% by total assets, gross loans, and deposits, respectively in Georgia⁸.

As of 30 September 2008 the Bank's Shareholders' Equity amounted to GEL 739.3 million, (up GEL 181.4 million year-to-date, up GEL 274.4 million y-o-y and down GEL 43.7 million q-o-q). The Bank's equity book value per share stood at GEL 23.66 (US\$16.84) as at 30 September 2008, up 38.2% y-o-y, up 14.7% year-to-date and down 5.6% q-o-q.

Bank of Georgia (Standalone)

Discussion of the impact of the Conflict

Deposits

In Q3 2008, the Bank's deposits in Georgia decreased by GEL 194 million (or 16.6% q-o-q) to GEL 972.6 million. The decrease of deposits was primarily the result of retail and corporate deposit withdrawals during the Conflict, as well as unusually slow deposit inflows and high withdrawals during post-Conflict period from corporate clients, which experienced business interruptions and loss of revenue during the Conflict. The decrease in deposits during the Conflict was amplified by lending restrictions imposed on all Georgian banks by NBG until the end of August 2008. Due to this restriction, many corporate customers, who repaid their loans in August (total corporate loan repayments in August amounted to GEL 81.7 million) were unable to draw down their existing credit lines, thus affecting inflows on corporate current accounts.

The reduction of the deposits was also attributed to the appreciation of Lari against USD by approximately 1% and EURO by approximately 10% in Q3 2008 also contributed notably to the decrease in deposits.

Capital Adequacy, Liquidity and Leverage

According to the requirement of NBG Tier I Capital Adequacy Ratio should be no less than 8% and Total Capital Adequacy Ratio no less than 12%. As of 30 September 2008, the Bank's Tier I Capital Adequacy Ratio was 18.2% and Total Capital Adequacy Ratio was 15.5% by NBG standards. The Bank's Tier I Capital Adequacy Ratio was 24.7% and Total Capital Adequacy Ratio was 25.3% by BIS standards.

The Bank's NBG Liquidity Ratio stood at approximately 34% on 31 July 2008 and decreased to 27% on 30 September 2008, still well above the NBG requirement of 20%.

The Bank's leverage ratio (Total Liabilities to Shareholders Equity) stood at 3.27x as of 30 September 2008, down from 3.35x on June 2008, despite extraordinary Conflict-related loan loss provisions booked by the Bank.

Provisions

The Bank booked net loan loss provisions of GEL 103.9 million in Q3 2008, as compared to loan loss provisions of GEL 2.8 million in Q3 2007 and GEL 8.6 million in Q2 2008. The Bank's management believes that these provisions are made based on conservative assumptions and should be sufficient to cover any potential Conflict-related loss in the loan portfolio. The increased provision resulted in the NPL Coverage of 554% as of 30 September 2008.

⁸ Market share data are derived from the information published by the National Bank of Georgia (www.nbg.gov.ge) and represent an aggregation of standalone financial information (non-IFRS, based on National Bank of Georgia requirements) filed by Georgian banks. Deposit market share is calculated based on the amount of total deposits, including client and interbank deposits

The Bank's subsidiaries showed mixed results in Q3 2008. The Bank's Ukrainian subsidiary, Universal Bank for Development and Partnership ("UBDP"), reported its second consecutive profitable quarter since the start of the reorganization in Q4 2007. UBDP's Net Income increased 9.7% q-o-q to GEL 0.72 million in Q3 2008.

GTS, the Bank's fully-owned investment banking subsidiary, which witnessed significant market disruptions in Ukraine and Georgia in Q3, reported a quarterly Net Loss of GEL 2.3 million. Aldagi BCI, the Bank's fully-owned Georgian Insurance subsidiary, reported a quarterly Net Loss of GEL 26,000 compared with Net Income of GEL 36,000 in Q2 2008.

As of Q3 2008 the quarterly results of Belarusky Narodny Bank ("BNB") are fully consolidated into Bank of Georgia financial results for the period. As the acquisition of BNB was completed just few days before the end of the Q2 2008, the Bank's equity interest in BNB was reported as Investments in Other Business Entities on the Bank's 30 June 2008 Balance Sheet. In Q3 2008 BNB reported a Net Income of GEL 1.0 million.

Business Unit Overview

Corporate Banking (CB)⁹

Allocated Revenues grew 46.0% y-o-y to GEL 71.6 million in nine months of 2008, while Allocated Recurring Costs increased by 31.0% y-o-y to GEL 18.8 million. NNOI grew 52.2% y-o-y to GEL 52.8 million, contributing 48.0% to the consolidated NNOI. Net Income decreased by 203.1% y-o-y to Net Loss of GEL 22.7 million, which was primarily due to the extraordinary conflict-related provisions booked by the Bank.

On a quarterly basis, Allocated Revenues in Q3 2008 grew 40.7% y-o-y to GEL 24.7 million, up 8.1% q-o-q, while Allocated Recurring Costs decreased to GEL 4.6 million, down 15.3% y-o-y, down 36.2% q-o-q. Q3 2008 NNOI grew by 56.0% y-o-y to GEL 20.1 million, up 44.3% q-o-q, contributing 55.3% to the consolidated NNOI. Q3 2008 Net Loss equaled GEL 45.6 million.

CB Gross Loans grew 11.2% y-o-y to GEL 795.8 million (down 1.4% year-to-date). Allocated Client Deposits stood at GEL 576.2 million down 14.1% y-o-y and down by 14.5% year-to-date. The reduction of deposits was mainly due to an outflow of deposits during the Conflict.

Retail Banking (RB)

Allocated Revenues grew 102.3% y-o-y to GEL 132.1 million in nine months of 2008, while Allocated Recurring Costs increased by 68.7% y-o-y to GEL 57.2 million. NNOI grew 138.5% y-o-y to GEL 74.9 million, contributing 68.1% to the consolidated NNOI. Net Income decreased 78.3% y-o-y to GEL 37.2 million.

On a quarterly basis, Allocated Revenues in Q3 2008 grew 118.3% y-o-y to GEL 50.6 million, up 15.6% q-o-q, while Allocated Recurring Costs grew to GEL 18.5 million, up 46.9% y-o-y and down 10.2% q-o-q. Q3 2008 NNOI grew by 203.5% y-o-y to GEL 32.1 million, up 38.7% q-o-q, contributing 88.4% to the consolidated NNOI. Quarterly Net Loss in Q3 2008 equaled GEL 17.2 million, compared to Net Income of GEL 12.8 in Q2 2008 and Net Income of GEL 6.1 in Q3 2007.

RB Gross Loans grew 74.4% y-o-y to GEL 930.9 million (up 44.5% year-to-date), driven by the increased lending activity due to high demand for mortgages, car loans, consumer loans, credit cards and other retail banking products predominantly in 1H 2008. Allocated Client Deposits increased 1.0% y-o-y to GEL 326.0 million (down 4.7% year-to-date), mainly due to the Conflict.

Wealth Management (WM)

In nine months of 2008 Allocated Revenues for WM was GEL 4.4 million, an increase of 25.8% y-o-y. Net Income equaled GEL 579 thousand as compared to Net Income of GEL 1.4 million for January – September 2007. On a quarterly basis,

⁹ The Corporate Banking business unit was previously referred to as Corporate and Investment Banking ("CIB")

Allocated Revenues was GEL 1.5 million, up 19.1% q-o-q and up 10.8% y-o-y. Net Loss amounted to GEL 400 thousand in Q3 2008.

WM Gross Loans stood at GEL 45.2 million an increase of 31.6% y-o-y and up 2.2% year-to-date. Allocated Client Deposits increased by 10.1% y-o-y (up 0.9% year-to-date) to GEL 70.4 million, largely due to the outflow of deposits during the Conflict.

Ukraine

UBDP's Total Operating Income (Revenue) amounted to GEL 22.0 million in nine months of 2008, while Recurring Costs stood at GEL 21.0 million, resulting in a Net Income of GEL 0.7 million. On a quarterly basis, UBDP's Revenue increased by 29.2% from Q2 2008 to GEL 8.7 million and Q3 2008 Net Income reached GEL 0.7 million, up 9.7% q-o-q.

UBDP's Total Assets decreased by 3.8% year-to-date to GEL 336.8 million, partially due to the 15% the appreciation of Lari against Hryvna. Gross Loans to Clients stood at GEL 256.8 million by 30 September 2008, down by 13.4% year-to-date. Client Deposits dropped 36.3 % year-to-date to GEL 170.6 million, reflecting the departure of several significant depositors due to UBDP's restructuring during 1H 2008. As expressed in Hryvna, UBDP's Client Deposits in Q3 2008 increased by UAH 23 million, up 3.8 % q-o-q. UBDP's Total Liabilities stood at GEL 229.2 million.

UBDP's leverage is expected to decrease to just above 2.0x once the UAH 125 million capital increase, approved by the UBDP's Shareholders' Meeting in May 2008, is registered by the National Bank of Ukraine. UBDP has no international wholesale funding to be refinanced in 2008 and 2009. The bank's exposure to the real estate development sector is limited.

Belarus

BNB's Total Operating Income (Revenue) amounted to GEL 2.1 million in Q3 2008, while Recurring Costs stood at GEL 1.3 million, resulting in a Net Income of GEL 1.0 million. BNB's Total Assets stood at GEL 66.7 million and Gross Loans to Clients equaled GEL 34.7 million by 30 September 2008. Client Deposits amounted to GEL 26.6 million, while Total Liabilities stood at GEL 29.7 million.

Galt & Taggart Securities (GTS)

Difficult capital markets in Georgia and Ukraine (both GTS Index and the PFTS Index decreased by 68% in nine months of 2008) had a negative impact on GTS, Bank of Georgia's fully-owned investment banking subsidiary. In Q3 2008 GTS reported a Net Loss of GEL 2.3 million in Q3 2008, which compares to Net Loss of GEL 2.6 million in Q2 2008. GTS' Revenue and Net Loss in Q3 2008 and Q2 2008 includes the loss from trading activities of GEL 5.8 million, which reflects loss on GTS' proprietary trading book in Ukraine. In Q3 2008, GTS initiated a strategic review of its operations and started the implementation of a significant cost-cutting program, including headcount reduction and tight cost control procedures, aimed at reducing its losses in Q4 2008 and returning to profitability in 2009. GTS' Q3 2008 results also include relevant severance payments related to the cost-cutting program.

Asset Management (AM)

The following key entities are included in the AM segment: Galt & Taggart Asset Management ("GTAM"), the bank's asset management arm, majority owned by the Bank; JSC Liberty Consumer (formerly JSC Galt & Taggart Capital ("GTC"), a GSE-listed consumer-and retail- oriented investment company managed by GTAM in which the Bank owns 65.24% equity stake and JSC SB Real Estate ("SBRE"), a real estate investment company managed by GTAM in which GTC owns 52.08% equity stake.

In the nine months of 2008 Revenues of Asset Management business segment amounted to GEL 14.6 million, which compares to GEL 2.4 million Revenues in the same period in 2007. Net Income for the period amounted to GEL 11.2 million as compared to GEL 1.2 million Net Loss for January – September 2007. On a quarterly basis, Revenue from Asset

Management business segment amounted to GEL 477 thousand, down 30.4% y-o-y, and down 71.6% q-o-q and Net Loss was GEL 410 thousand, down 46.0% y-o-y and down 112.0% q-o-q.

Insurance

Gross Premiums Written of Aldagi BCI, the bank's fully-owned Georgian insurance subsidiary, increased by 61.9% y-o-y to GEL 49.3 million. Net Premiums Earned grew 12.4% y-o-y to GEL 27.4 million. Revenues increased by 7.8% y-o-y to GEL 6.5 million for nine months of 2008. Net Loss for nine months of 2008 equaled GEL 361 thousand. On a quarterly basis, Revenues increased by 25.9% y-o-y to GEL 2.1 million, while Net Loss amounted to GEL 26 thousand for Q3 2008. The loss in 2008 was mainly due to Aldagi BCI's participation in the state healthcare program for socially vulnerable citizens and school teachers launched in Q4 2007, which brought 84,000 new clients to Aldagi BCI. The program which was originally scheduled to end in September – December 2008, was extended for another year at increased premiums per participant (60% upward adjustment to the premium). Unlike other major Georgian insurance companies, Aldagi BCI chose not to participate in a new similar program aimed at 550,000 socially vulnerable citizens which was launched in 2008.

Comments

“We are pleased to report that despite the conflict between Russia and Georgia in August 2008 and intensifying global financial crisis Bank of Georgia has a strong capital base, solid liquidity position and clearly visible wholesale funding pipeline.

Following the Conflict, we made significant loan loss provisions, which, in our view, are based on conservative macro economic assumptions and are more than adequate to cover all potential Conflict-related losses in the loan portfolio. Despite these provisions our capital base remains strong and well above the requirements of NBG. Our liquidity position is solid despite significant Conflict-related deposit outflow in Q3 2008. Responding to increasingly challenging market environment we plan to maintain a highly conservative approach to liquidity management. We expect to further improve our liquidity position through sizeable wholesale funding transactions mentioned in our previous press releases.

The Conflict and the global financial crisis have forced us to temporarily put on hold our plans to reduce the Bank's involvement in several of its non-core subsidiaries, including Aldagi BCI, GTAM and Liberty Consumer. However, we plan to re-launch these transactions as soon as the market environment permits”, commented *Nicholas Enukidze*, Chairman of the Supervisory Board.

SEGMENT RESULTS

| Total Operating Income (Revenue) | Growth y-o-y | 9 months 2008 | Share | 9 months 2007 | Share |
|---|--------------|----------------|---------------|----------------|---------------|
| Corporate & Investment Banking | 46.0% | 71,606 | 28.3% | 49,057 | 32.8% |
| Retail Banking | 102.3% | 132,129 | 52.2% | 65,326 | 43.7% |
| Wealth Management | 25.8% | 4,372 | 1.7% | 3,476 | 2.3% |
| Ukraine | NMF | 21,963 | 8.7% | - | 0.0% |
| Belarus | NMF | 2,087 | 0.8% | - | 0.0% |
| Galt & Taggart Securities | NMF | (1,322) | -0.5% | 18,703 | 12.5% |
| Asset Management | 505.7% | 14,557 | 5.8% | 2,403 | 1.6% |
| Insurance | 7.8% | 6,501 | 2.6% | 6,032 | 4.0% |
| Corporate Center/Eliminations | -76.3% | 1,036 | 0.4% | 4,381 | 2.9% |
| Total Operating Income (Revenue) | 69.3% | 252,929 | 100.0% | 149,379 | 100.0% |

| Total Recurring Operating Costs | | | | | |
|--|--------------|----------------|---------------|---------------|---------------|
| Corporate & Investment Banking | 31.0% | 18,807 | 13.2% | 14,357 | 18.2% |
| Retail Banking | 68.7% | 57,230 | 40.0% | 33,923 | 42.9% |
| Wealth Management | 115.7% | 3,177 | 2.2% | 1,473 | 1.9% |
| Ukraine | NMF | 20,995 | 14.7% | - | 0.0% |
| Belarus | NMF | 1,315 | 0.9% | - | 0.0% |
| Galt & Taggart Securities | 42.2% | 6,823 | 4.8% | 4,799 | 6.1% |
| Asset Management | 33.7% | 5,167 | 3.6% | 3,864 | 4.9% |
| Insurance | 35.3% | 6,664 | 4.7% | 4,925 | 6.2% |
| Corporate Center/Eliminations | 45.6% | 22,787 | 15.9% | 15,651 | 19.8% |
| Total Recurring Operating Costs | 81.0% | 142,966 | 100.0% | 78,991 | 100.0% |

| Net Income/Loss | | | | | |
|--------------------------------|---------------|--------------|---------------|---------------|---------------|
| Corporate & Investment Banking | NMF | (22,749) | -1756.9% | 22,058 | 44.2% |
| Retail Banking | 78.3% | 37,243 | 2876.3% | 20,891 | 41.9% |
| Wealth Management | -57.5% | 579 | 44.7% | 1,361 | 2.7% |
| Ukraine | NMF | 682 | 52.6% | - | 0.0% |
| Belarus | NMF | 1,020 | 78.8% | - | 0.0% |
| Galt & Taggart Securities | NMF | (6,699) | -517.4% | 10,926 | 21.9% |
| Asset Management | NMF | 11,154 | 861.5% | (1,152) | -2.3% |
| Insurance | NMF | (361) | -27.8% | 645 | 1.3% |
| Corporate Center/Eliminations | 302.5% | (19,574) | -1511.7% | (4,863) | -9.8% |
| Net Income | -97.4% | 1,295 | 100.0% | 49,868 | 100.0% |

| Basic EPS Contribution | Growth y-o-y | Contribution | Share | Contribution | Share |
|--------------------------------|---------------|--------------|---------------|--------------|---------------|
| Corporate & Investment Banking | NMF | (0.75) | -1756.9% | 0.87 | 44.2% |
| Retail Banking | 47.8% | 1.22 | 2876.3% | 0.83 | 41.9% |
| Wealth Management | -64.7% | 0.02 | 44.7% | 0.05 | 2.7% |
| Ukraine | NMF | 0.02 | 52.6% | - | 0.0% |
| Belarus | NMF | 0.03 | 78.8% | - | 0.0% |
| Galt & Taggart Securities | NMF | (0.22) | -517.4% | 0.43 | 21.9% |
| Asset Management | NMF | 0.37 | 861.5% | (0.05) | -2.3% |
| Insurance | NMF | (0.01) | -27.8% | 0.03 | 1.3% |
| Corporate Center/Eliminations | 233.7% | (0.64) | -1511.7% | (0.19) | -9.8% |
| Total | -97.8% | 0.04 | 100.0% | 1.98 | 100.0% |

SEGMENT RESULTS CONT'D

| Total Operating Income (Revenue) | Growth | Q3 2008 | Share | Q2 2008 | Share | Q3 2007 | Share | Growth q-o-q |
|---|--------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | y-o-y | | | | | | | |
| Corporate & Investment Banking | 40.7% | 24,680 | 28.7% | 22,841 | 26.6% | 17,545 | 31.2% | 8.1% |
| Retail Banking | 118.3% | 50,621 | 58.9% | 43,782 | 51.0% | 23,184 | 41.3% | 15.6% |
| Wealth Management | 10.8% | 1,485 | 1.7% | 1,247 | 1.5% | 1,339 | 2.4% | 19.1% |
| Ukraine | NMF | 8,714 | 10.1% | 6,746 | 7.9% | - | 0.0% | 29.2% |
| Belarus | NMF | 2,087 | 2.4% | - | 0.0% | - | 0.0% | NMF |
| Galt & Taggart Securities | -128.2% | (1,934) | -2.3% | (1,006) | -1.2% | 6,853 | 12.2% | 92.3% |
| Asset Management | -30.4% | 477 | 0.6% | 1,678 | 2.0% | 685 | 1.2% | -71.6% |
| Insurance | 25.9% | 2,101 | 2.4% | 2,600 | 3.0% | 1,668 | 3.0% | -19.2% |
| Corporate Center/Eliminations | -147.3% | (2,316) | -2.7% | 8,034 | 9.4% | 4,897 | 8.7% | NMF |
| Total Operating Income (Revenue) | 52.9% | 85,914 | 100.0% | 85,921 | 100.0% | 56,172 | 100.0% | 0.0% |

| Total Recurring Operating Costs | | | | | | | | |
|--|--------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------|
| Corporate & Investment Banking | -15.3% | 4,609 | 9.3% | 7,230 | 14.8% | 5,442 | 18.7% | -36.2% |
| Retail Banking | 46.9% | 18,531 | 37.3% | 20,647 | 42.3% | 12,611 | 43.3% | -10.2% |
| Wealth Management | 196.5% | 1,844 | 3.7% | 677 | 1.4% | 622 | 2.1% | 172.3% |
| Ukraine | NMF | 6,730 | 13.6% | 7,098 | 14.5% | - | 0.0% | -5.2% |
| Belarus | NMF | 1,315 | 2.6% | - | 0.0% | - | 0.0% | NMF |
| Galt & Taggart Securities | -65.5% | 894 | 1.8% | 2,130 | 4.4% | 2,591 | 8.9% | -58.0% |
| Asset Management | -41.2% | 984 | 2.0% | 1,368 | 2.8% | 1,674 | 5.8% | -28.1% |
| Insurance | 46.1% | 2,236 | 4.5% | 2,616 | 5.4% | 1,530 | 5.3% | -14.6% |
| Corporate Center/Eliminations | 169.4% | 12,484 | 25.2% | 7,095 | 14.5% | 4,635 | 15.9% | 76.0% |
| Total Recurring Operating Costs | 70.5% | 49,627 | 100.0% | 48,861 | 100.0% | 29,106 | 100.0% | 1.6% |

| Net Income/Loss | | | | | | | | |
|--------------------------------|------------|-----------------|---------------|---------------|---------------|---------------|---------------|------------|
| Corporate & Investment Banking | NMF | (45,630) | 77.4% | 12,383 | 43.7% | 6,721 | 38.4% | NMF |
| Retail Banking | 87.0% | 11,488 | -19.5% | 12,819 | 45.2% | 6,142 | 35.1% | -10.4% |
| Wealth Management | NMF | (406) | 0.7% | 314 | 1.1% | 497 | 2.8% | NMF |
| Ukraine | NMF | 721 | -1.2% | 657 | 2.3% | - | 0.0% | 9.7% |
| Belarus | NMF | 1,020 | -1.7% | - | 0.0% | - | 0.0% | NMF |
| Galt & Taggart Securities | NMF | (2,292) | 3.9% | (2,553) | -9.0% | 3,213 | 18.3% | -10.2% |
| Asset Management | -46.0% | (410) | 0.7% | 3,418 | 12.1% | (758) | -4.3% | NMF |
| Insurance | -77.6% | (26) | 0.0% | 36 | 0.1% | (116) | -0.7% | NMF |
| Corporate Center/Eliminations | NMF | (23,423) | 39.7% | 1,261 | 4.5% | 1,816 | 10.4% | NMF |
| Net Income/Loss | NMF | (58,958) | 100.0% | 28,335 | 100.0% | 17,515 | 100.0% | NMF |

| Basic EPS Contribution | Growth | Contribution | Share | Contribution | Share | Contribution | Share | Growth q-o-q |
|--------------------------------|------------|---------------|---------------|--------------|---------------|--------------|---------------|--------------|
| | y-o-y | | | | | | | |
| Corporate & Investment Banking | NMF | (1.51) | 76.9% | 0.40 | 44.1% | 0.27 | 38.4% | NMF |
| Retail Banking | 51.1% | 0.37 | -18.8% | 0.41 | 45.4% | 0.24 | 35.1% | -11.0% |
| Wealth Management | NMF | (0.01) | 0.7% | 0.01 | 1.1% | 0.02 | 2.8% | NMF |
| Ukraine | NMF | 0.02 | -1.2% | 0.02 | 2.5% | - | 0.0% | 5.2% |
| Belarus | NMF | 0.03 | -1.7% | - | 0.0% | - | 0.0% | NMF |
| Galt & Taggart Securities | NMF | (0.07) | 3.8% | (0.08) | -9.1% | 0.13 | 18.3% | -11.3% |
| Asset Management | -40.7% | (0.02) | 0.9% | 0.11 | 11.6% | (0.03) | -4.3% | NMF |
| Insurance | NMF | (0.00) | 0.0% | 0.00 | 0.2% | (0.00) | -0.7% | NMF |
| Corporate Center/Eliminations | NMF | (0.77) | 39.3% | 0.04 | 4.3% | 0.07 | 10.4% | NMF |
| Total | NMF | (1.96) | 100.0% | 0.91 | 100.0% | 0.69 | 100.0% | NMF |

SEGMENT RESULTS CONT'D

| Total Assets | Growth y-o-y | Sep-08 | Share | Sep-07 | Share |
|--------------------------------|--------------|------------------|---------------|------------------|---------------|
| Corporate & Investment Banking | -0.5% | 1,228,414 | 38.9% | 1,235,060 | 51.4% |
| Retail Banking | 63.8% | 1,506,102 | 47.7% | 919,474 | 38.3% |
| Wealth Management | 4.7% | 73,357 | 2.3% | 70,084 | 2.9% |
| Ukraine | NMF | 336,787 | 10.7% | - | 0.0% |
| Belarus | NMF | 66,719 | 2.1% | - | 0.0% |
| Galt & Taggart Securities | 54.8% | 79,618 | 2.5% | 51,442 | 2.1% |
| Asset Management | 106.2% | 119,230 | 3.8% | 57,822 | 2.4% |
| Insurance | 53.2% | 83,221 | 2.6% | 54,339 | 2.3% |
| Corporate Center/Eliminations | -2344.5% | (339,193) | -10.8% | 15,112 | 0.6% |
| Total Assets | 31.2% | 3,154,255 | 100.0% | 2,403,333 | 100.0% |

| Loans to Clients, Gross | | | | | |
|--------------------------------|--------------|------------------|---------------|------------------|---------------|
| Corporate & Investment Banking | 11.2% | 795,783 | 38.6% | 715,338 | 54.9% |
| Retail Banking | 74.4% | 930,876 | 45.2% | 533,644 | 41.0% |
| Wealth Management | 31.6% | 45,170 | 2.2% | 34,316 | 2.6% |
| Ukraine | NMF | 256,816 | 12.5% | - | 0.0% |
| Belarus | NMF | 34,681 | 1.7% | - | 0.0% |
| Galt & Taggart Securities | 0.0% | - | 0.0% | - | 0.0% |
| Asset Management | 0.0% | - | 0.0% | - | 0.0% |
| Insurance | 0.0% | - | 0.0% | - | 0.0% |
| Corporate Center/Eliminations | -118.9% | (3,671) | -0.2% | 19,412 | 1.5% |
| Total Loans to Clients | 58.1% | 2,059,656 | 100.0% | 1,302,711 | 100.0% |

| Total Liabilities | | | | | |
|--------------------------------|--------------|------------------|---------------|------------------|---------------|
| Corporate & Investment Banking | -3.0% | 1,048,423 | 43.4% | 1,081,302 | 55.8% |
| Retail Banking | 39.0% | 873,506 | 36.2% | 628,565 | 32.4% |
| Wealth Management | 15.5% | 96,949 | 4.0% | 83,924 | 4.3% |
| Ukraine | NMF | 229,249 | 9.5% | - | 0.0% |
| Belarus | NMF | 29,735 | 1.2% | - | 0.0% |
| Galt & Taggart Securities | 154.5% | 36,222 | 1.5% | 14,230 | 0.7% |
| Asset Management | 18.1% | 36,529 | 1.5% | 30,926 | 1.6% |
| Insurance | 65.4% | 64,921 | 2.7% | 39,258 | 2.0% |
| Corporate Center/Eliminations | -101.0% | (617) | 0.0% | 60,136 | 3.1% |
| Total Liabilities | 24.6% | 2,414,917 | 100.0% | 1,938,341 | 100.0% |

| Client Deposits | | | | | |
|-------------------------------|--------------|------------------|---------------|------------------|---------------|
| Corporate Banking | -14.1% | 576,169 | 47.9% | 670,781 | 63.0% |
| Retail Banking | 1.0% | 325,964 | 27.1% | 322,798 | 30.3% |
| Wealth Management | 10.1% | 70,443 | 5.9% | 63,998 | 6.0% |
| Ukraine | NMF | 170,552 | 14.2% | - | 0.0% |
| Belarus | NMF | 26,558 | 2.2% | - | 0.0% |
| Galt & Taggart Securities | 326.7% | 32,346 | 2.7% | 7,581 | 0.7% |
| Asset Management | 0.0% | - | 0.0% | - | 0.0% |
| Insurance | 0.0% | - | 0.0% | - | 0.0% |
| Corporate Center/Eliminations | 0.0% | - | 0.0% | - | 0.0% |
| Total Client Deposits | 12.9% | 1,202,033 | 100.0% | 1,065,158 | 100.0% |

| Book Value Per Share | Growth y-o-y | Contribution | Share | Contribution | Share |
|--------------------------------|--------------|--------------|---------------|--------------|---------------|
| Corporate & Investment Banking | 1.7% | 5.76 | 24.3% | 5.67 | 33.1% |
| Retail Banking | 88.9% | 20.24 | 85.6% | 10.72 | 62.6% |
| Wealth Management | 48.0% | (0.75) | -3.2% | (0.51) | -3.0% |
| Ukraine | NMF | 3.44 | 14.5% | 0.00 | 0.0% |
| Belarus | NMF | 1.18 | 5.0% | 0.00 | 0.0% |
| Galt & Taggart Securities | 1.3% | 1.39 | 5.9% | 1.37 | 8.0% |
| Asset Management | 167.0% | 2.65 | 11.2% | 0.99 | 5.8% |
| Insurance | 5.4% | 0.59 | 2.5% | 0.56 | 3.2% |
| Corporate Center/Eliminations | 553.1% | (10.83) | -45.8% | (1.66) | -9.7% |
| Book Value Per Share | 38.1% | 23.66 | 100.0% | 17.13 | 100.0% |

NINE MONTHS 2008 INCOME STATEMENT DATA

| Period Ended | 9 months 2008 | | 9 months 2007 | | Growth ³ Y-O-Y |
|--|--------------------|----------------|--------------------|----------------|------------------------------|
| | US\$ ¹ | GEL | US\$ ² | | |
| Consolidated, IFRS Based | | | | | |
| <i>000s, unless otherwise noted</i> | (Unaudited) | | (Unaudited) | | |
| Interest Income | 217,192 | 305,155 | 99,637 | 165,198 | 84.7% |
| Interest Expense | 100,145 | 140,704 | 45,115 | 74,800 | 88.1% |
| Net Interest Income | 117,047 | 164,451 | 54,522 | 90,398 | 81.9% |
| Fee & Commission Income | 26,615 | 37,394 | 13,023 | 21,592 | 73.2% |
| Fee & Commission Expense | 4,349 | 6,110 | 1,908 | 3,163 | 93.2% |
| Net Fee & Commission Income | 22,266 | 31,284 | 11,115 | 18,429 | 69.8% |
| Income From Documentary Operations | 4,608 | 6,474 | 3,215 | 5,330 | 21.5% |
| Expense On Documentary Operations | 1,043 | 1,465 | 907 | 1,503 | -2.5% |
| Net Income From Documentary Operations | 3,565 | 5,009 | 2,308 | 3,827 | 30.9% |
| Net Foreign Currency Related Income | 23,536 | 33,068 | 9,999 | 16,579 | 99.5% |
| Net Insurance Income | 4,151 | 5,833 | 3,380 | 5,605 | 4.1% |
| Brokerage Income | 2,104 | 2,956 | 1,735 | 2,877 | 2.7% |
| Asset Management Income | 740 | 1,040 | 9 | 14 | 7121.3% |
| Realized Net Investment Gains (Losses) | (1,346) | (1,892) | 3,321 | 5,506 | NMF ⁴ |
| Other | 7,958 | 11,181 | 3,706 | 6,144 | 82.0% |
| Net Other Non-Interest Income | 13,607 | 19,118 | 12,151 | 20,146 | -5.1% |
| Net Non-Interest Income | 62,974 | 88,478 | 35,574 | 58,981 | 50.0% |
| Total Operating Income (Revenue) | 180,021 | 252,929 | 90,096 | 149,379 | 69.3% |
| Personnel Costs | 57,909 | 81,362 | 28,876 | 47,877 | 69.9% |
| Selling, General & Administrative Costs | 24,229 | 34,042 | 9,886 | 16,392 | 107.7% |
| Procurement & Operations Support Expenses | 7,039 | 9,890 | 4,065 | 6,741 | 46.7% |
| Depreciation & Amortization | 10,072 | 14,152 | 4,047 | 6,710 | 110.9% |
| Other Operating Expenses | 2,505 | 3,520 | 767 | 1,272 | 176.8% |
| Total Recurring Operating Costs | 101,755 | 142,966 | 47,642 | 78,991 | 81.0% |
| Normalized Net Operating Income | 78,266 | 109,963 | 42,453 | 70,388 | 56.2% |
| Net Non-Recurring Income (Costs) | 6,588 | 9,257 | (83) | (138) | NMF ⁴ |
| Profit Before Provisions | 84,854 | 119,220 | 42,370 | 70,250 | 69.7% |
| Net Provision Expense/(Benefit) | 83,855 | 117,816 | 4,749 | 7,874 | 1396.2% |
| Pre-Tax Income | 999 | 1,404 | 37,621 | 62,375 | -97.7% |
| Income Tax Expenses | 78 | 109 | 7,544 | 12,508 | -99.1% |
| Net Income | 922 | 1,295 | 30,077 | 49,868 | -97.4% |
| Weighted Average Number of Shares Outstanding (000s) | | 30,451 | | 25,638 | 18.8% |
| Fully Diluted Number of Shares Period End (000s) | | 31,250 | | 27,249 | 14.7% |
| EPS (Basic) | 0.03 | 0.04 | 1.17 | 1.95 | -97.8% |
| EPS (Fully Diluted) | 0.03 | 0.04 | 1.10 | 1.83 | -97.7% |

¹ Converted to U.S. dollars for convenience using a period-end exchange rate of GEL 1.4050 per US\$1.00, such rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia as at 30 September 2008

² Converted to U.S. dollars for convenience using a period-end exchange rate of GEL 1.6580 per US\$1.00, such rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia as at 30 September 2007

³ Growth calculations based on GEL values

⁴ Not meaningful

Q3 2008 INCOME STATEMENT DATA

| Period Ended | Q3 2008 | | Q2 2008 | | Growth ³ Q-O-Q | Q3 2007 | | Growth Y-O-Y |
|--|--------------------|-----------------|--------------------|---------------|------------------------------|--------------------|---------------|------------------------|
| | US\$ ¹ | GEL | US\$ ² | GEL | | US\$ ⁴ | GEL | |
| <i>000s, unless otherwise noted</i> | <i>(Unaudited)</i> | | <i>(Unaudited)</i> | | | <i>(Unaudited)</i> | | |
| Interest Income | 77,138 | 108,379 | 73,481 | 104,196 | 4.0% | 39,848 | 66,068 | 64.0% |
| Interest Expense | 35,250 | 49,527 | 34,106 | 48,362 | 2.4% | 19,672 | 32,617 | 51.8% |
| Net Interest Income | 41,888 | 58,852 | 39,375 | 55,834 | 5.4% | 20,176 | 33,451 | 75.9% |
| Fee & Commission Income | 9,369 | 13,164 | 8,787 | 12,460 | 5.7% | 5,134 | 8,513 | 54.6% |
| Fee & Commission Expense | 1,580 | 2,220 | 1,619 | 2,296 | -3.3% | 970 | 1,608 | 38.1% |
| Net Fee & Commission Income | 7,789 | 10,944 | 7,167 | 10,163 | 7.7% | 4,165 | 6,905 | 58.5% |
| Income From Documentary Operations | 1,592 | 2,237 | 1,615 | 2,290 | -2.3% | 1,396 | 2,314 | -3.3% |
| Expense On Documentary Operations | 390 | 548 | 294 | 417 | 31.4% | 302 | 500 | 9.6% |
| Net Income From Documentary Operations | 1,202 | 1,689 | 1,321 | 1,873 | -9.8% | 1,094 | 1,814 | -6.9% |
| Net Foreign Currency Related Income | 6,716 | 9,437 | 7,338 | 10,405 | -9.3% | 3,759 | 6,233 | 51.4% |
| Net Insurance Income | 1,750 | 2,459 | 1,224 | 1,736 | 41.7% | 1,256 | 2,082 | 18.1% |
| Brokerage Income | 82 | 115 | 1,104 | 1,566 | -92.7% | 818 | 1,355 | -91.5% |
| Asset Management Income | 105 | 148 | 174 | 246 | -39.9% | 9 | 14 | 926.7% |
| Realized Net Investment Gains (Losses) | | (1,144) | (265) | (375) | 204.7% | 1,468 | 2,434 | NMF ⁵ |
| Other | (814) | 2,430 | 3,154 | 4,472 | -23.7% | 1,135 | 1,883 | 81.3% |
| Net Other Non-Interest Income | 3,553 | 4,992 | 5,392 | 7,645 | -34.7% | 4,686 | 7,769 | -35.7% |
| Net Non-Interest Income | 19,261 | 27,062 | 21,218 | 30,087 | -10.1% | 13,704 | 22,720 | 19.1% |
| Total Operating Income (Revenue) | 61,149 | 85,914 | 60,593 | 85,921 | 0.0% | 33,879 | 56,172 | 52.9% |
| Personnel Costs | 20,194 | 28,372 | 19,225 | 27,260 | 4.1% | 10,555 | 17,500 | 62.1% |
| Selling, General & Administrative Costs | 7,642 | 10,738 | 8,463 | 12,001 | -10.5% | 3,912 | 6,486 | 65.6% |
| Procurement & Operations Support Expenses | 2,523 | 3,545 | 2,286 | 3,242 | 9.3% | 1,354 | 2,245 | 57.9% |
| Depreciation & Amortization | 3,885 | 5,458 | 3,289 | 4,664 | 17.0% | 1,490 | 2,470 | 121.0% |
| Other Operating Expenses | 1,077 | 1,514 | 1,195 | 1,695 | -10.7% | 245 | 406 | 272.8% |
| Total Recurring Operating Costs | 35,321 | 49,626 | 34,458 | 48,862 | 1.6% | 17,555 | 29,106 | 70.5% |
| Normalized Net Operating Income | 25,827 | 36,287 | 26,135 | 37,059 | -2.1% | 16,324 | 27,066 | 34.1% |
| Net Non-Recurring Income (Costs) | | (2,605) | 2,393 | 3,394 | -176.8% | (1,248) | (2,070) | 25.9% |
| Profit Before Provisions | (1,854) | 23,973 | 28,528 | 40,453 | -16.7% | 15,076 | 24,996 | 34.7% |
| Net Provision Expense | 73,432 | 103,171 | 5,073 | 7,194 | 1334.1% | 1,853 | 3,072 | 3258.6% |
| Pre-Tax Income | (49,459) | (69,489) | 23,455 | 33,259 | NMF⁵ | 13,223 | 21,924 | NMF⁵ |
| Income Tax Expenses/(Benefit) | (7,496) | (10,531) | 3,473 | 4,924 | NMF ⁵ | 2,659 | 4,409 | NMF ⁵ |
| Net Income | (41,963) | (58,958) | 19,982 | 28,335 | NMF⁵ | 10,564 | 17,515 | NMF⁵ |
| Weighted Average Number of Shares Outstanding (000s) | | 31,250 | | 31,247 | 0.01% | | 26,222 | 19.2% |
| Fully Diluted Number of Shares Period End (000s) | | 31,250 | | 31,248 | 0.01% | | 27,249 | 14.7% |
| EPS (Basic) | (1.34) | (1.89) | 0.64 | 0.91 | NMF ⁵ | 0.40 | 0.67 | NMF ⁵ |
| EPS (Fully Diluted) | (1.34) | (1.89) | 0.64 | 0.91 | NMF ⁵ | 0.39 | 0.64 | NMF ⁵ |

¹ Converted to U.S. dollars for convenience using a period-end exchange rate of GEL 1.4050 per US\$1.00, such rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia as at 30 September 2008

² Converted to U.S. dollars for convenience using a period-end exchange rate of GEL 1.4180 per US\$1.00, such rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia as at 30 June 2008

³ Growth calculations based on GEL values

⁴ Converted to U.S. dollars for convenience using a period-end exchange rate of GEL 1.6580 per US\$1.00, such rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia as at 30 September 2007

⁵ Not meaningful

BALANCE SHEET DATA

| Consolidated, IFRS Based 000s, unless otherwise noted | 30-Sep-08 | | Growth ² YTD | 31-Dec-07 | | Growth ² Y-O-Y | 30-Sep-07 | |
|--|----------------------------------|------------------|----------------------------|--------------------------------|------------------|------------------------------|----------------------------------|------------------|
| | US\$ ¹ (Unaudited) | GEL | | US\$ ³ (Audited) | GEL | | US\$ ⁴ (Unaudited) | GEL |
| Cash & Cash Equivalents | 122,030 | 171,452 | -53.7% | 232,642 | 370,273 | 83.7% | 56,280 | 93,312 |
| Loans & Advances To Credit Institutions | 198,307 | 278,622 | 46.6% | 119,413 | 190,057 | -16.4% | 201,004 | 333,265 |
| Mandatory Reserve With NBG/NBU/NBRB | 18,134 | 25,478 | -82.4% | 90,872 | 144,631 | -66.3% | 45,548 | 75,518 |
| Other Accounts With NBG/NBU/NBRB | 107,474 | 151,002 | 325.4% | 22,303 | 35,497 | 65.4% | 55,064 | 91,296 |
| Balances With & Loans To Other Banks | 72,699 | 102,142 | 928.7% | 6,238 | 9,929 | -38.6% | 100,393 | 166,452 |
| Available-For-Sale Securities | 36,032 | 50,625 | 3.9% | 30,616 | 48,729 | 391.6% | 6,211 | 10,298 |
| Treasuries & Equivalents | 12,852 | 18,057 | -77.4% | 50,111 | 79,757 | -69.3% | 35,435 | 58,751 |
| Other Fixed Income Instruments | 11,713 | 16,457 | -85.4% | 70,814 | 112,708 | -93.1% | 144,272 | 239,203 |
| Gross Loans To Clients | 1,465,947 | 2,059,656 | 17.6% | 1,100,842 | 1,752,100 | 58.1% | 785,712 | 1,302,711 |
| Less: Reserve For Loan Losses | (91,832) | (129,024) | 333.8% | -18,689 | -29,745 | 405.3% | (15,401) | (25,535) |
| Net Loans To Clients | 1,374,116 | 1,930,632 | 12.1% | 1,082,153 | 1,722,355 | 51.2% | 770,311 | 1,277,176 |
| Investments In Other Business Entities, Net | 74,174 | 104,214 | 158.8% | 25,303 | 40,273 | -28.5% | 87,899 | 145,736 |
| Property & Equipment Owned, Net | 207,246 | 291,181 | 42.3% | 128,585 | 204,656 | 109.0% | 84,042 | 139,341 |
| Intangible Assets Owned, Net | 6,580 | 9,245 | 145.1% | 2,370 | 3,772 | 215.3% | 1,768 | 2,932 |
| Goodwill | 95,894 | 134,731 | 20.1% | 70,505 | 112,216 | 210.8% | 26,149 | 43,355 |
| Tax Assets - Current & Deferred | 663 | 932 | -40.1% | 978 | 1,557 | -72.3% | 2,026 | 3,360 |
| Prepayments & Other Assets | 105,414 | 148,107 | 120.2% | 42,258 | 67,258 | 161.6% | 34,141 | 56,605 |
| Total Assets | 2,245,021 | 3,154,255 | 6.8% | 1,855,750 | 2,953,611 | 31.2% | 1,449,538 | 2,403,334 |
| Client Deposits | 855,539 | 1,202,033 | -11.3% | 851,644 | 1,355,476 | 12.9% | 642,436 | 1,065,158 |
| Deposits & Loans From Banks | 87,458 | 122,878 | 86.7% | 41,349 | 65,811 | 79.2% | 41,348 | 68,556 |
| Borrowed Funds | 674,592 | 947,801 | 13.4% | 525,248 | 835,984 | 37.9% | 414,667 | 687,518 |
| Issued Fixed Income Securities | 3,368 | 4,731 | -5.2% | 3,137 | 4,993 | NMF | - | - |
| Insurance Related Liabilities | 41,064 | 57,694 | 39.6% | 25,968 | 41,330 | 75.2% | 19,856 | 32,922 |
| Tax Liabilities - Current & Deferred | 19,018 | 26,720 | -28.2% | 23,378 | 37,209 | 30.4% | 12,360 | 20,493 |
| Accruals & Other Liabilities | 37,764 | 53,059 | -3.2% | 34,441 | 54,817 | -16.7% | 38,416 | 63,694 |
| Total Liabilities | 1,718,802 | 2,414,917 | 0.8% | 1,505,165 | 2,395,620 | 24.6% | 1,169,084 | 1,938,341 |
| Ordinary Shares | 22,242 | 31,250 | 15.1% | 17,061 | 27,155 | 15.1% | 16,378 | 27,154 |
| Share Premium | 323,544 | 454,579 | 44.1% | 198,175 | 315,415 | 49.7% | 183,117 | 303,607 |
| Treasury Shares | (715) | (1,005) | -42.1% | -1,091 | -1,737 | -43.6% | (1,074) | (1,781) |
| Retained Earnings | 96,275 | 135,267 | 111.8% | 40,122 | 63,858 | 116.1% | 37,746 | 62,583 |
| Revaluation & Other Reserves | 46,010 | 64,644 | -4.0% | 42,318 | 67,354 | 268.9% | 10,570 | 17,525 |
| Net Income For The Period | 922 | 1,295 | -98.3% | 47,526 | 75,642 | -97.4% | 30,077 | 49,868 |
| Shareholders' Equity Excluding Minority Interest | 488,277 | 686,030 | 25.3% | 344,111 | 547,687 | 49.5% | 276,813 | 458,956 |
| Minority Interest | 37,942 | 53,308 | 417.4% | 6,474 | 10,304 | 783.0% | 3,641 | 6,037 |
| Total Shareholders' Equity | 526,219 | 739,338 | 32.5% | 350,585 | 557,991 | 59.0% | 280,454 | 464,993 |
| Total Liabilities & Shareholders' Equity | 2,245,021 | 3,154,255 | 6.8% | 1,855,750 | 2,953,611 | 31.2% | 1,449,538 | 2,403,334 |
| Shares Outstanding | | 31,250 | 15.1% | | 27,155 | 23.5% | | 25,304 |
| Book Value Per Share | 16.84 | 23.66 | 14.8% | 12.95 | 20.62 | 48.2% | 9.63 | 15.97 |

¹ Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.4050 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2008

² Growth calculations based on GEL values

³ Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.5916 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2007

⁴ Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6580 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2007

KEY RATIOS

| | 9 months 2008 | 9 months 2007 |
|--|------------------|------------------|
| Profitability Ratios | | |
| ROAA ¹ , Annualised | 0.1% | 3.5% |
| ROA | 0.03% | 2.8% |
| ROAE ² , Annualised | 0.2% | 16.2% |
| ROE | 0.1% | 14.3% |
| Interest Income To Average Interest Earning Assets ³ , Annualised | 17.2% | 14.4% |
| Cost Of Funds ⁴ , Annualised | 8.2% | 7.3% |
| Net Spread ⁵ | 8.9% | 7.1% |
| Net Interest Margin ⁶ , Annualised | 9.2% | 7.9% |
| Net Interest Margin Normalized ³⁵ , Annualised | 9.2% | 7.9% |
| Loan Yield ⁷ , Annualised | 12.9% | 20.6% |
| Interest Expense To Interest Income | 46.1% | 45.3% |
| Net Non-Interest Income To Average Total Assets, Annualised | 3.7% | 4.2% |
| Net Non-Interest Income To Revenue ⁸ | 35.0% | 39.5% |
| Net Fee And Commission Income To Average Interest Earning Assets ⁹ , Annualised | 1.8% | 1.6% |
| Net Fee And Commission Income To Revenue | 12.4% | 12.3% |
| Operating Leverage ¹⁰ | 0.3% | 11.3% |
| Total Operating Income (Revenue) To Total Assets, Annualised | 10.7% | 8.3% |
| Recurring Earning Power ¹¹ , Annualised | 5.0% | 6.4% |
| Net Income To Revenue | 0.5% | 33.4% |
| Efficiency Ratios | | |
| Operating Cost To Average Total Assets ¹² , Annualised | 6.0% | 4.1% |
| Cost To Average Total Assets ¹³ , Annualised | 5.6% | 5.6% |
| Cost / Income ¹⁴ | 52.9% | 53.0% |
| Cost / Income, Normalized ³⁷ | 55.5% | N/A |
| Cost/Income Distributed Non-Recurring | 56.5% | 52.9% |
| Cost / Income, Bank of Georgia, Standalone ¹⁵ | 45.4% | 48.8% |
| Cost/Income, Normalized, Bank of Georgia, Standalone | 44.9% | N/A |
| Cash Cost / Income | 47.3% | 48.5% |
| Total Employee Compensation Expense To Revenue ¹⁶ | 32.2% | 32.1% |
| Total Employee Compensation Expense To Cost | 60.8% | 60.5% |
| Total Employee Compensation Expense To Average Total Assets, Annualised | 3.4% | 3.4% |
| Liquidity Ratios | | |
| Net Loans To Total Assets ¹⁷ | 61.2% | 53.1% |
| Average Net Loans To Average Total Assets | 59.1% | 52.6% |
| Interest Earning Assets To Total Assets | 71.1% | 79.4% |
| Average Interest Earning Assets To Average Total Assets | 74.8% | 81.1% |
| Liquid Assets To Total Assets ¹⁸ | 16.2% | 30.6% |
| Net Loans To Client Deposits | 160.6% | 119.9% |
| Average Net Loans To Average Client Deposits | 141.8% | 125.4% |
| Net Loans To Total Deposits ¹⁹ | 145.7% | 112.7% |
| Net Loans To Total Liabilities | 79.9% | 65.9% |
| Total Deposits To Total Liabilities | 54.9% | 58.5% |
| Client Deposits To Total Deposits | 90.7% | 94.0% |
| Client Deposits To Total Liabilities | 49.8% | 55.0% |
| Current Account Balances To Client Deposits | 39.2% | 57.2% |
| Demand Deposits To Client Deposits | 3.8% | 9.6% |
| Time Deposits To Client Deposits | 57.1% | 33.1% |
| Total Deposits To Total Assets | 42.0% | 47.2% |
| Client Deposits To Total Assets | 38.1% | 44.3% |
| Client Deposits To Total Equity (Times) ²⁰ | 1.6 | 2.3 |
| Due From Banks / Due To Banks ²¹ | 226.7% | 486.1% |
| Total Equity To Net Loans | 38.3% | 36.4% |
| Leverage (Times) ²² | 3.3 | 4.2 |

KEY RATIOS CONT'D

| | 9 months 2008 | 9 months 2007 |
|--|------------------|------------------|
| Asset Quality | | |
| NPLs (in GEL) ²³ | 23,274 | 16,711 |
| NPLs To Gross Loans To Clients ²⁴ | 1.1% | 1.3% |
| Cost of Risk ²⁵ , Annualized | 8.1% | 1.0% |
| Cost of Risk Normalized ³⁶ , Annualized | 8.1% | 1.0% |
| Reserve For Loan Losses To Gross Loans To Clients ²⁶ | 6.3% | 2.0% |
| NPL Coverage Ratio ²⁷ | 554.4% | 152.8% |
| Equity To Average Net Loans To Clients | 39.5% | 46.8% |
| Capital Adequacy | | |
| Equity To Total Assets | 23.4% | 19.3% |
| BIS Tier I Capital Adequacy Ratio, consolidated ²⁸ | 24.7% | 23.2% |
| BIS Total Capital Adequacy Ratio, consolidated ²⁹ | 25.3% | 23.3% |
| NBG Tier I Capital Adequacy Ratio ³⁰ | 18.2% | 14.0% |
| NBG Total Capital Adequacy Ratio ³¹ | 15.5% | 16.9% |
| Per Share Values | | |
| Basic EPS (GEL) ³² | 0.04 | 1.95 |
| Basic EPS (US\$) | 0.03 | 1.17 |
| Fully Diluted EPS (GEL) ³³ | 0.04 | 1.83 |
| Fully Diluted EPS (US\$) | 0.03 | 1.10 |
| Book Value Per Share (GEL) ³⁴ | 23.66 | 17.12 |
| Book Value Per Share (US\$) | 16.84 | 10.33 |
| Ordinary Shares Outstanding - Weighted Average, Basic | 30,450,867 | 25,637,740 |
| Ordinary Shares Outstanding - Period End | 31,250,211 | 27,154,099 |
| Ordinary Shares Outstanding - Fully Diluted | 31,250,211 | 27,249,100 |
| Selected Operating Data | | |
| Full Time Employees (FTEs) | 6,165 | 3,992 |
| FTEs, Bank of Georgia Standalone | 3,853 | 2,388 |
| Total assets per FTE ²³ (GEL Thousands) | 511.6 | 602.0 |
| Total Assets per FTE, Bank of Georgia Standalone (GEL Thousands) | 818.6 | 1006.4 |
| Number Of Active Branches | 139 | 108 |
| Number Of ATMs | 386 | 185 |
| Number Of Cards (Thousands) | 918 | 529 |
| Number Of POS Terminals | 2,969 | 1,093 |

NOTES TO KEY RATIOS

- 1 Return On Average Total Assets (ROAA) equals Net Income of the period divided by quarterly Average Total Assets for the same period;
- 2 Return On Average Total Equity (ROAE) equals Net Income of the period divided by quarterly Average Total Equity for the same period;
- 3 Average Interest Earning Assets are calculated on a quarterly basis; Interest Earning Assets include: Loans And Advances To Credit Institutions, Treasuries And Equivalents, Other Fixed Income Instruments and Net Loans to Clients;
- 4 Cost Of Funds equals Interest Expense of the period divided by quarterly Average Interest Bearing Liabilities; Interest Bearing Liabilities Include: Client Deposits, Deposits And Loans From Banks, Borrowed Funds and Issued Fixed Income Securities;
- 5 Net Spread equals Interest Income To Average Interest Earning Assets less Cost Of Funds;
- 6 Net Interest Margin equals Net Interest Income of the period divided by quarterly Average Interest Earning Assets of the same period;
- 7 Loan Yield equals Interest Income, less Net Provision Expense, divided by quarterly Average Gross Loans To Clients;
- 8 Revenue equals Total Operating Income;
- 9 Net Fee And Commission Income includes Net Income From Documentary Operations of the period ;
- 10 Operating Leverage equals percentage change in Revenue less percentage change in Total Costs;
- 11 Recurring Earning Power equals Profit Before Provisions of the period divided by average Total Assets of the same period;
- 12 Operating Cost equals Total Recurring Operating Costs;
- 13 Cost includes Total Recurring Operating Costs and Net Non-Recurring Costs (Income);
- 14 Cost/Income Ratio equals Costs of the period divided by Total Operating Income (Revenue);
- 15 Cost/ Income, Bank of Georgia, standalone, equals non-consolidated Total Costs of the bank of the period divided by non-consolidated Revenue of the bank of the same period;
- 16 Total Employee Compensation Expense includes Personnel Costs;
- 17 Net Loans equal Net Loans To Clients;
- 18 Liquid Assets include: Cash And Cash Equivalents, Other Accounts With NBG, Balances With And Loans To Other Banks, Treasuries And Equivalents and Other Fixed Income Securities as of the period end and are divided by Total Assets as of the same date;
- 19 Total Deposits include Client Deposits and Deposits And Loans from Banks;
- 20 Total Equity equals Total Shareholders' Equity;
- 21 Due From Banks/ Due To Banks equals Loans And Advances To Credit Institutions divided by Deposits And Loans From Banks;
- 22 Leverage (Times) equals Total Liabilities as of the period end divided by Total Equity as of the same date;
- 23 NPLs (in GEL) equals total gross non-performing loans as of the period end; non-performing loans are loans that have debts in arrears for more than 90 calendar days;
- 24 Gross Loans equals Gross Loans To Clients;
- 25 Cost Of Risk equals Net Provision For Loan Losses of the period, plus provisions for (less recovery of) other assets, divided by quarterly average Gross Loans To Clients over the same period;
- 26 Reserve For Loan Losses To Gross Loans To Clients equals reserve for loan losses as of the period end divided by gross loans to clients as of the same date;
- 27 NPL Coverage Ratio equals Reserve For Loan losses as of the period end divided by NPLs as of the same date;
- 28 BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 29 BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 30 NBG Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements the National Bank of Georgia;
- 31 NBG Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of the National Bank of Georgia;
- 32 Basic EPS equals Net Income of the period divided by the weighted average number of outstanding ordinary shares over the same period;
- 33 Fully Diluted EPS equals net income of the period divided by the number of outstanding ordinary shares as of the period end plus number of ordinary shares in contingent liabilities;
- 34 Book Value Per Share equals Equity as of the period end, plus Treasury Shares, divided by the total number of Outstanding Ordinary shares as of the same date.
- 35 Net Interest Margin Normalized equals Net Interest Income of the period, less interest income generated by non-performing loans through the date of their write-off, divided by quarterly Average Interest Earning Assets of the same period;
- 36 Cost Of Risk Normalized equals Net Provision For Loan Losses of the period, less provisions for the interest income generated by non-performing loans through the date of their write-off, plus provisions for (less recovery of) other assets, divided by quarterly average Gross Loans To Clients over the same period;
- 37 Cost / Income Normalized equals Recurring Operating Costs divided by Total Operating Income (Revenue) for the same period